



# CLARKSVILLE LAKE COUNTRY CHAMBER OF COMMERCE

## 2026 Membership & Sponsor Manual

[Join the Chamber!](#)

MISSION: To enhance small-town atmosphere while promoting economic growth  
without compromising our natural resources.

Director  
Director@ClarksvilleVA.com



**Clarksville Lake Country**  
**CHAMBER OF COMMERCE**

The Clarksville Lake Country Chamber of Commerce is a non-profit business organization representing the interests of member companies throughout the Lake Country Area. Its mission is to enhance small-town atmosphere while promoting economic growth without compromising our natural resources.

**JOIN THE CHAMBER**

Membership is open to all area business owners, civic organizations and interested members of the community who maintain their annual dues investment in the Chamber. There are many tangible and intangible benefits to joining the Chamber.

The Chamber of Commerce office is located at 105 Second Street, which is North of Virginia Avenue at the western end of the local bridge next to the Best Western Motel. The Chamber office is open Monday through Friday 9:00 am to 5:00 pm.

**BENEFITS OF MEMBERSHIP**

Membership benefits include:

- Monthly Business After Hours social events (10 annually)
- Business/organization name and information listed in the Chamber Directory (printed and online versions)
- Cost-effective advertising opportunities
- Active community involvement
- Participation in annual event planning
- Monthly newsletters and periodic updates on community events and activities
- Networking opportunities with members
- Product promotion opportunities to grow your business
- Marketing opportunities at local events and in printed materials
- Referral of potential customers to your business or organization
- A strong voice in the legislative process
- Coordination of ribbon cuttings for openings and special events
- Business support services including Lunch 'n Learn and other seminars
- Access to color copier at Chamber office for quick copies

# CLARKSVILLE LAKE COUNTRY CHAMBER OF COMMERCE

## MEMBERSHIP LEVELS

### ***BUSINESS & INDUSTRY***

1-10 Employees	\$225
11-25 Employees	\$300
26-50 Employees	\$350
50+ Employees	\$400

### ***PROFESSIONAL SERVICES***

1 <sup>st</sup> Professional	\$300
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### ***BANKS & FINANCIAL INSTITUTIONS*** \$375

### ***NON-PROFIT*** \$125

### ***ASSOCIATE MEMBERS*** \$75

\*Additional listing under another category in the printed and online member directory is just \$50.00.

## SPONSORSHIP OPPORTUNITIES

### Proposed Membership Packages

#### Lakefront Leader

*\$8,000: VALUE \$8,900*

- Includes Chamber Membership
- \$5000.00 Lake Festival Sponsor
- \$2500.00 Annual Awards Banquet Sponsor (Includes 8 Event Tickets for dinner and reserved table)
- \$500 Wine Festival Sponsor (Includes 8 Wine Tasting Tickets, 8 Beer tickets, early entry, and reserved seating)
- Full Page Ad in Directory
- All Event Vendor Fees (Excludes Virginia Lake Festival Vendor Fees)

#### Sunset Partner

*\$4,500: VALUE \$5,000*

- Includes Chamber Membership
- \$2500.00 Lake Festival Sponsor
- \$1500.00 Awards Banquet Sponsor (Includes 6 Event Tickets for Dinner and reserved seating)
- \$250 Wine Festival Sponsor (Includes 4 Event Tickets, 4 Beer tickets and reserved seating)
- ½ Page Ad in Directory
- All Event Vendor Fees (Excludes Virginia Lake Festival Vendor Fees)

#### Dockside Sponsor

*\$2,400: VALUE \$2,700*

- Includes Chamber Membership
- \$1,000.00 Lake Festival Sponsor
- \$1000.00 Annual Awards Banquet Sponsor (Includes 2 Event Tickets for Dinner)
- \$250 Wine Festival Sponsor (4 Wine Tasting Tickets, 4 Beer Tickets, and reserved seating)
- 1/4 Page Ad in Directory
- 2 Event Vendor Fees (Excludes Virginia Lake Festival Vendor Fees)

#### Cove Sponsor

*\$1,000: VALUE \$1,200*

- Includes Chamber Membership
- \$500 Lake Festival Sponsor
- 1/4 Ad in Directory
- 1 Free Event Vendor Fee (Excludes Virginia Lake Festival Vendor Fee)
- 4 Wine Festival Entry Tickets
- 2 Annual Awards Banquet Tickets (Includes Dinner)

#### Shoreline Partner

*\$550: VALUE \$625*

- Includes Chamber Membership
- \$250 Lake Festival Sponsor
- \$50 Cluster Ad in Directory
- 1 Free Event Vendor Fee (Big Lake Flea Market or Harvest Day)
- 2 Annual Awards Banquet Tickets (Includes Dinner)

**CLARKSVILLE LAKE COUNTRY CHAMBER OF COMMERCE SPONSOR FORM**

SPONSOR/BUSINESS NAME	
ADDRESS (BUSINESS IF APPLICABLE)	
CONTACT NAME	
CELL PHONE (REQUIRED)	
HOME PHONE (IF APPLICABLE)	
WEBSITE ADDRESS (IF APPLICABLE)	
EMAIL ADDRESS (REQUIRED)	

**SPONSORSHIP LEVEL**

- Lakefront Leader \$8,000: VALUE \$8,900
- Sunset Partner \$4,500: VALUE \$5,000
- Dockside Sponsor \$2,400: VALUE \$2,700
- Cove Sponsor \$1,000: VALUE \$1,200
- Shoreline Partner \$550: VALUE \$625
- Additional events you would like to sponsor: \_\_\_\_\_.

- Please check here if you would like to make alternative payment plans such as making payments monthly or quarterly and we will contact you to set up a plan. If you prefer to pay in full, make your check payable to Clarksville Lake Country Chamber of Commerce.

**Please return your completed Sponsorship Form with payment to:**

Clarksville Lake Country Chamber of Commerce  
 105 2<sup>nd</sup> Street  
 Clarksville, VA 23927